

MEMORANDUM

February 17, 2010

TO:

Nancy Floreen, President, County Council

FROM:

Joseph F. Beach, Director, Office of Management and Budget

Jennifer E. Barrett, Director, Department of Finance

SUBJECT:

FY10 Second Quarterly Analysis

Attached please find the Second Quarterly Analysis for Montgomery County Government. Except for the departments noted below, expenditures are projected to be within budget or in surplus for tax supported departments and funds in FY10. We are projecting a total tax supported expenditure surplus of \$34.2 million, which is about \$1.5 million more than the approved savings plan goal of \$32.7 million. We are continuing to monitor department spending and may make revisions to this estimate to reflect more up-to-date information with the release of the Executive's recommended budget on March 15.

Second Quarter Expenditure Results

The Board of Elections is estimating a shortfall of nearly \$600,000 due to unanticipated charges from the State Board of Elections for MDVOTERS, field support, and voting system payments.

The Ethics Commission is estimating a shortfall of nearly \$20,000 due to outside legal services to prosecute an ethics complaint pending before the Commission.

The Utilities non-departmental account is estimated to have a shortfall of \$400,000. While the Department of General Services has implemented various conservation measures to meet the Council's unspecified four percent energy cost reduction goal, a substantial portion of the Utilities budget is used to power streetlights and traffic signals, which are not affected by changes in building occupant behavior.

Total Non-Departmental Account expenditures are projected to be within budget; however, the following individual accounts are projected to be over-spent: Compensation and Employee Benefits because of higher than expected unemployment insurance payments; Prisoner Medical Services because of medical claims incurred to date; Risk Management because the current year contribution was higher than originally budgeted; and State Property Tax Services because the actual invoice from the State for property tax services was higher than originally budgeted.

Nancy Floreen, President, County Council February 17, 2010 Page 2

As previously communicated, snow removal costs this winter have surpassed the \$15 million set-aside, even before the record snowfall over the last two weeks. The recently approved revised savings plan will provide some additional capacity to absorb these unanticipated costs, but the cumulative effect of these storms has significantly increased next year's budget gap. We will provide an update on the set-aside with the release of the Executive's recommended budget on March 15.

Second Quarter Revenue Update

Attached is an update on tax revenue collections through the end of the second quarter.

JFB:ae

c: Isiah Leggett, County Executive
Timothy L. Firestine, Chief Administrative Officer
Kathleen Boucher, Assistant Chief Administrative Officer
All County Government Department Heads and Merit Directors

Attachments: Second Quarterly Analysis of Expenditures

Tax Revenue Collections: Through 12/31/10

| Department | Original Budget | Latest Budget | Estimate (2nd QA) | Variance to Budget | % Change to Budget |
|--|--------------------|------------------|----------------------|-----------------------|-----------------------|
| | (A) | (B) | (C) | (B-C) | (B-C)/(B) |
| Tax Supported | | | | | |
| General Fund | | | | | |
| Board of Appeals | 617,520 | 617,520 | 608,510 | 9,010 | 1.5% |
| Board of Elections | 4,468,770 | 4,468,770 | 5,066,150 | -597,380 | -13.4% |
| Circuit Court | 10,410,980 | 10,410,980 | 9,996,960 | 414,020 | 4.0% |
| Commission for Women | 1,197,670 | 1,197,670 | 1,135,600 | 62,070 | 5.2% |
| Consumer Protection | 2,442,010 | 2,442,010 | 2,348,320 | 93,690 | 3.8% |
| Correction and Rehabilitation | 65,414,400 | 65,414,400 | 64,753,180 | 661,220 | 1.0% |
| County Attorney | 5,224,980 | 5,224,980 | 5,215,960 | 9,020 | 0.2% |
| County Council | 9,057,090 | 9,057,090 | 8,587,630 | 469,460 | 5.2% |
| County Executive | 6,399,960 | 6,399,960 | 5,921,490 | 478,470 | 7.5% |
| Economic Development | 7,628,240 | 7,628,240 | 7,232,900 | 395,340 | 5.2% |
| Emergency Management and Homeland Security | 1,346,940 | 1,346,940 | 1,156,890 | 190,050 | 14.1% |
| Environmental Protection | 3,013,960 | 3,013,960 | 2,755,260 | 258,700 | 8.6% |
| Ethics Commission | 272,390 | 272,390 | 292,130 | -19,740 | -7.2% |
| Finance | 9,751,930 | , 9,751,930 | 9,346,040 | 405,890 | 4.2% |
| General Services | 27,970,950 | 27,970,950 | 26,521,340 | 1,449,610 | 5.2% |
| Health and Human Services | 194,074,350 | 194,074,350 | 187,943,500 | 6,130,850 | 3.2% |
| Housing and Community Affairs | 5,066,790 | 5,066,790 | 4,803,170 | 263,620 | 5.2% |
| Human Resources | 8,522,410 | 8,522,410 | 8,246,340 | 276,070 | 3.2% |
| Human Rights | 2,160,810 | 2,160,810 | 2,041,720 | 119,090 | 5. 5 % |
| Inspector General | 634,730 | 634,730 | 601,850 | 32,880 | 5.2% |
| Intergovernmental Relations | 877,400 | 877,400 | 726,900 | 150,500 | 17.2% |
| Legislative Oversight | 1,341,070 | 1,341,070 | 1,287,230 | 53,840 | 4.0% |
| Management and Budget | 3,703,890 | 3,703,890 | 3,560,370 | 143,520 | 3.9% |
| Merit System Protection Board | 159,960 | 159,960 | 153,450 | 6,510 | 4.1% |
| Non-Departmental Accounts | 110,230,320 | 110,378,370 | 108,636,220 | 1,742,150 | 1.6% |
| People's Counsel | 246,520 | 246,520 | 241,120 | 5,400 | 2.2% |
| Police | 246,262,150 | 246,262,610 | 237,772,030 | 8,490,580 | 3.4% |
| Public Information | 1,215,210 | 1,215,210 | 1,215,210 | 0 | 0.0% |
| Public Libraries | 37,569,400 | 37,569,400 | 34,894,860 | 2,674,540 | 7.1% |
| Regional Services Centers | 4,140,360 | 4,140,360 | 3,658,260 | 482,100 | 11.6% |
| Sheriff | 20,631,770 | 20,631,770 | 20,379,000 | 252,770 | 1.2% |
| State's Attorney | 12,148,340 | 12,148,340 | 11,940,040 | 208,300 | 1.7% |
| Technology Services | 31,844,190 | 31,844,190 | 30,374,880 | 1,469,310 | 4.6% |
| Transportation | 46,573,220 | 46,573,220 | 44,117,620 | 2,455,600 | 5.3% |
| Utilities | 27,282,900 | 27,282,900 | 27,682,900 | -400,000 | -1.5% |
| Zoning and Administrative Hearings | 524,440 | 524,440 | 519,940 | 4,500 | 0.9% |
| General Fund Total | 910,428,020 | 910,576,530 | 881,734,970 | 28,841,560 | 3.2 % |
| Special Funds | • | . , | • • | | |
| Bethesda Urban District | | | | | |
| Urban Districts | 3,380,210 | 3,380,210 | 3,278,800 | 101,410 | 3.0% |
| | | | | | |

| Department | Original Budget | Latest Budget | Estimate (2nd QA) | Variance to Budget | % Change to Budget |
|--|--------------------|------------------|----------------------|-----------------------|-----------------------|
| Silver Spring Urban District | (A) | (B) | (C) | (B-C) | (B-C)/(B) |
| Urban Districts | 2,891,930 | 2,891,930 | 2,680,110 | 211.820 | 7.3% |
| Wheaton Urban District | 2,031,330 | 2,031,330 | 2,000,110 | 211,020 | 7.376 |
| Urban Districts | 1,660,080 | 1,660,080 | 1,610,290 | 49,790 | 3.0% |
| Mass Transit | 1,000,000 | 1,000,000 | 1,010,230 | 43,730 | 3,0/6 |
| Transit Services | 108,457,800 | 108,457,800 | 108,263,160 | 194,640 | 0.2% |
| Fire | 100,401,000 | 100,457,000 | 100,203,100 | 194,040 | 0.270 |
| Fire and Rescue Service | 192,974,090 | 194,739,580 | 191,235,140 | 3,504,430 | 1.8% |
| Recreation | 102,011,000 | 10 1,1 00,000 | 101,200,140 | 0,004,400 | 7.070 |
| Recreation | 30,528,520 | 30,528,520 | 29,248,950 | 1,279,570 | 4.2% |
| Economic Development Fund | 50,020,020 | 00,020,020 | 20,270,000 | 1,270,010 | 7.12/0 |
| Economic Development Fund | 852,440 | 2,361,450 | 2,347,930 | 13,520 | 0.6% |
| Special Funds Total | 340,745,070 | 344,019,570 | 338,664,380 | 5,355,180 | 1.6% |
| TAX SUPPORTED TOTAL | 1,251,173,090 | 1,254,596,100 | 1,220,399,350 | | 2.7 % |
| TAX SUPPORTED TOTAL | 1,231,173,090 | 1,254,556,100 | 1,220,399,350 | 34,196,740 | 2.1 70 |
| Non-Tax Supported | | , : | | | • |
| Special Funds | | | | | |
| Grant Fund MCG | | | | | |
| Circuit Court | 2,621,970 | 2,706,280 | 2,706,280 | 0 | 0.0% |
| Correction and Rehabilitation | 0 | 100,000 | 100,000 | 0 | 0.0% |
| County Executive | 202,340 | 202,340 | 202,340 | 0 | 0.0% |
| Economic Development | 2,700,000 | 2,691,000 | 2,691,000 | 0 | 0.0% |
| Emergency Management and Homeland Security | 0 | 695,010 | 695,010 | 0 | 0.0% |
| Fire and Rescue Service | 744,530 | 1,789,900 | 1,789,900 | 0 | 0.0% |
| Health and Human Services | 74,496,390 | 75,454,970 | 75,454,970 | 0 | 0.0% |
| Housing and Community Affairs | 7,570,110 | 8,781,830 | 8,781,830 | 0 | 0.0% |
| Intergovernmental Relations | 27,000 | 27,000 | 27,000 | 0 | 0.0% |
| Liquor Control | 0 | 24,280 | 24,280 | 0 | 0.0% |
| Non-Departmental Accounts | 20,098,660 | 12,051,430 | 12,051,430 | 0 | 0.0% |
| Police | 386,250 | 5,963,300 | 5,963,300 | 0 | 0.0% |
| Public Libraries | 160,120 | 158,210 | 158,210 | 0 | 0.0% |
| Recreation | 0 | 26,380 | 26,380 | . 0 | 0.0% |
| Regional Services Centers | 150,000 | 150,000 | 150,000 | 0 | 0.0% |
| Sheriff | 681,350 | 811,520 | 811,520 | 0 | 0.0% |
| State's Attorney | 318,050 | 479,640 | 479,640 | 0 | 0.0% |
| Transit Services | 5,488,520 | 5,645,970 | 5,645,970 | 0 | 0.0% |
| Grant Fund MCG subtotal | 115,645,290 | 117,759,060 | 117,759,060 | 0 | 0.0 % |
| Cable Television | | • | | | |
| Cable Television | 11,574,470 | 11,574,470 | 11,333,510 | 240,960 | 2.1% |
| Montgomery Housing Initiative | | | | | |
| Housing and Community Affairs | 31,140,690 | 31,140,690 | 30,206,470 | 934,220 | 3.0% |
| Water Quality Protection Fund | | | | | |
| Environmental Protection | 8,895,850 | 8,895,850 | 8,472,230 | 423,620 | 4.8% |
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| · - | | ,_,_ | | | | |
|---|--------------------------|------------------|----------------------|---------------------------------------|-----------------------|--|
| | Original Budget | Latest Budget | Estimate (2nd QA) | Variance to Budget | % Change to Budget | |
| Department | (A) | (B) | (C) | (B-C) | (B-C)/(B) | |
| Restricted Donations | | | • | · · · · · · · · · · · · · · · · · · · | | |
| Non-Departmental Accounts | 0 | 1,505,440 | 241,310 | 1,264,130 | 84.0% | |
| Special Funds Total | 167,256,300 | 170,875,510 | 168,012,580 | 2,862,930 | 1.7 % | |
| Enterprise Fund | | | | | | |
| Community Use of Public Facilities | | | • | | | |
| Community Use of Public Facilities | 9,169,440 | 9,169,440 | 8,832,800 | 336,640 | 3.7% | |
| Bethesda Parking District | | | | | | |
| Parking District Services | 11,283,280 | 11,283,280 | 11,863,680 | -580,400 | -5.1% | |
| Montgomery Hills Parking District | | | | | | |
| Parking District Services | 116,430 | 116,430 | 112,920 | 3,510 | 3.0% | |
| Silver Spring Parking District | • | | | | | |
| Parking District Services | 10,709,410 | 10,709,410 | 10,415,780 | 293,630 | 2.7% | |
| Wheaton Parking District | | | | | | |
| Parking District Services | 1,296,320 | 1,296,320 | 1,257,440 | 38,880 | 3.0% | |
| Permitting Services | | | | | | |
| Permitting Services | 27,067,180 | 27,067,180 | 26,181,610 | 885,570 | 3.3% | |
| Solid Waste Collection | | | | | | |
| Solid Waste Services | 6,739,640 | 6,739,640 | 6,589,640 | 150,000 | 2.2% | |
| Solid Waste Disposal | | | | | | |
| Solid Waste Services | 95,722,050 | 95,722,050 | 93,245,620 | 2,476,430 | 2.6% | |
| Vacuum Leaf Collection | | | | | | |
| Transportation | 5,247,990 | 5,247,990 | 5,230,880 | 17,110 | 0.3% | |
| Liquor Control | | | | | | |
| Liquor Control | 44,495,260 | 46,703,260 | 45,702,120 | 1,001,140 | 2.1% | |
| Enterprise Fund Total | 211,847,000 | 214,055,000 | 209,432,490 | 4,622,510 | 2.2% | |
| NON-TAX SUPPORTED TOTAL | 379,103,300 | 384,930,510 | 377,445,070 | 7,485,440 | 1.9 % | |
| TAX AND NON-TAX SUPPORTED TOTAL | 1,630,276,390 | 1,639,526,610 | 1,597,844,420 | 41,682,180 | 4.7 % | |
| | | | | | • | |
| Internal Service Funds | • | • | | | | |
| Employee Health Benefit Self Insurance Fund | | | • | | | |
| Human Resources | 174,300,820 | 174,300,820 | 171,612,570 | 2,688,250 | 1.5% | |
| Motor Pool Internal Service Fund | • | • | | | | |
| Fleet Management Services | 64,694,320 | 64,694,320 | 61,163,900 | 3,530,420 | 5.5% | |
| Printing and Mail Internal Service Fund | | | | | | |
| General Services | 6,528,490 | 6,528,490 | 6,332,640 | 195,850 | 3.0% | |
| Self Insurance Internal Service Fund | | | | | | |
| Finance | 48,567,480 | 48,567,480 | 48,530,020 | 37,460 | 0.1% | |
| INTERNAL SERVICE FUNDS TOTAL | 294,091,110 | 294,091,110 | 287,639,130 | 6,451,980 | 2.2 % | |
| WEIGHT CENTICE I CHECK TOTAL | = 07 ,001,110 | 20-1,001,110 | 201,000,100 | 3, 70 1,300 | ∠.∠ /U | |

| | Original Budget | | | Variance to Budget | | |
|--|--------------------|-------------|-------------|-----------------------|------------|--|
| Department | (A) | (B) | (C) | (B-C) | (B-C)/(B) | |
| NDAs: Tax Supported - County General Fund | | | | | | |
| NDA - Arts and Humanities Council | 5,069,380 | 5,070,000 | 5,070,000 | 0 | 0.0 % | |
| NDA - Boards, Committees and Commissions | 27,000 | 27,000 | 27,000 | 0 | 0.0 % | |
| NDA - Charter Review Commission | 1,000 | 1,000 | 1,000 | 0 | 0.1 % | |
| NDA - Climate Change Implementation | 656,760 | 656,760 | 549,700 | 107,060 | 16.3 % | |
| NDA - Community Grants | 4,392,320 | 4,392,320 | 4,367,320 | 25,000 | 0.6 % | |
| NDA - Compensation and Employee Benefits Adjustment | 1,312,340 | 1,312,340 | 1,427,270 | -114,930 | -8.8 % | |
| NDA - Conference and Visitors Bureau | 700,490 | 700,490 | 700,490 | 0 | 0.0 % | |
| NDA - Conference Center | 617,400 | 617,400 | 617,400 | 0 | 0.0 % | |
| NDA - Council of Governments | 743,370 | 743,370 | 743,370 | 0 | 0.0 % | |
| NDA - County Associations | 72,710 | 72,710 | 72,710 | 0 | 0.0 % | |
| NDA - Desktop Modernization | 6,839,290 | 6,839,290 | 5,803,410 | 1,035,880 | 15.1 % | |
| NDA - Grants to Munic. in Lieu of Shares Tax | 28,020 | 28,020 | 28,020 | 0 | 0.0 % | |
| NDA - Group Insurance-Retirees | 26,039,330 | 26,039,330 | 26,039,330 | - 0 | 0.0 % | |
| NDA - Historical Activities | 355,340 | 355,340 | 355,340 | 0 | 0.0 % | |
| NDA - Homeowners' Association-Roads | 87,130 | 87,130 | 87,130 | 0 | 0.0 % | |
| NDA - Housing Opportunities Commission | 6,136,340 | 6,136,340 | 6,044,600 | 91,740 | 1.5 % | |
| NDA - Independent Audit | 394,000 | 394,000 | 394,000 | 0 | 0.0 % | |
| NDA - ITPCC | 5,000 | 5,000 | 5,000 | . 0 | 0.0 % | |
| NDA - Judges Retirement Contribution | 3,740 | 3,740 | 3,750 | -10 | -0.2 % | |
| NDA - Leases | 19,225,800 | 19,225,800 | 18,449,720 | 776,080 | 4.0 % | |
| NDA - Montgomery Coalition for Adult English Literacy (MCA | 842,420 | 842,420 | 842,420 | 0 | 0.0 % | |
| NDA - Motor Pool Fund Contribution | 30,000 | 30,000 | 30,000 | 0 | 0.0 % | |
| NDA - Municipal Tax Duplication | 7,488,240 | 7,488,240 | 7,482,610 | 5,630 | 0.1 % | |
| NDA - Prisoner Medical Services | 10,000 | 10,000 | 126,550 | -116,550 | -1,165.5 % | |
| NDA - Public Technology, Inc. | 20,000 | 20,000 | 20,000 | 0 | 0.0 % | |
| NDA - Risk Management | 11,510,730 | 11,510,730 | 11,560,330 | -49,600 | -0.4 % | |
| NDA - Rockville Parking District | 377,500 | 524,930 | 525,720 | -790 | -0.2 % | |
| NDA - State Positions Supplement | 100,940 | 100,940 | 100,940 | 0 | 0.0 % | |
| NDA - State Property Tax Services | 166,300 | 166,300 | 183,660 | -17,360 | -10.4 % | |
| NDA - State Retirement Contribution | 981,480 | 981,480 | 981,480 | 0 | 0.0 % | |
| NDA - Takoma Park Library Annual Payment | 132,830 | 132,830 | 132,830 | 0 | 0.0 % | |
| NDA - Takoma Park Police Rebate | 854,920 | 854,920 | 854,920 | 0 | 0.0 % | |
| NDA - Working Families Income Supplement | 15,008,200 | 15,008,200 | 15,008,200 | 0 | 0.0 % | |
| NDAs: Tax Supported - County General Fund Total | 110,230,320 | 110,378,370 | 108,636,220 | 1,742,150 | 1.6 % | |
| NDAs: Non-Tax Supported - Grant Fund MCG | | | | | | |
| NDA - Compensation and Employee Benefits Adjustment | 73,660 | 73,660 | 73,660 | 0 | 0.0 % | |
| NDA - Future Fed/State/Other Grants | 20,000,000 | 11,952,770 | 11,952,770 | 0 | 0.0 % | |
| NDA - Historical Activities | 25,000 | 25,000 | 25,000 | 0 | 0.0 % | |
| • | , | , | ==, | • | | |

Montgomery County, Maryland

SECOND QUARTERLY REVENUE UPDATE

Presentation to the Montgomery County Council

Department of Finance



February 17, 2010

First Half Year Results:

- Total tax collections, including investment income and highway user revenue, totaled \$1,378 million and were 6.0% below the same period in FY09 due primarily to reductions in the income tax and consumption taxes. Excluding property tax revenues, collections were \$394.9 million and down 31.1% from the same period in FY09.
- Income tax collections through December stood at \$282.8 million and approximately \$160.4 million below collections for the same period in FY09.
- The General Fund (G.F.) portion of property tax collections (including penalties and interest) was \$983.5 million (↑10.0%) through December compared to the same period in FY09. The double-digit growth is attributed to an increase in G.F. real property rate (from \$0.661 to \$0.683).

Transfer and Recordation Taxes:

- Collections from the transfer tax (excluding condominium conversions) through December of FY10 were \$39.3 million, or 5.9% above the same period last fiscal year.
- Collections from the recordation tax (excluding the CIP portion and the rate premium) were \$21.6 million, an increase of 1.6% over last fiscal year.

Transfer and Recordation Taxes (continued):

- The increase in the transfer and recordation taxes is due an increase in residential transactions. While total recordation tax collections (excluding the CIP portion and the rate premium) increased 1.6%, collections from mortgage refinancing decreased 18.5%.
- The volume of transfers, not including condo conversions, was up 27.6% during the first half of FY10 compared to last fiscal year, and the volume of recordation tax transactions (excluding CIP portion and rate premium) was up 36.7% compared to the first half of fiscal year 2009.
- The combined amount of revenues from the transfer and recordation taxes (excluding condo conversions, CIP portion, and rate premium) was \$60.9 million compared to \$58.4 million for the same period last year (↑4.3%).

Consumption Taxes:

- Total revenues from the consumption taxes (fuel/energy, hotel/motel, telephone, and admissions) totaled \$49.5 million, which were 2.4% below the first half of FY09.
- Fuel/energy tax collections totaled \$30.8 million and 0.1% above the same period in FY09. The meager growth is attributed mainly to weak consumption of electricity and natural gas by both non-residential and residential customers.
- Collections from the telephone tax were \$11.2 million and 4.0% below the previous fiscal year.
- Collections from the hotel/motel tax are 10.1% below the same period last year.
- Collections from the admissions tax were down 5.7% compared to the same period last year.

• Other Revenues:

- Revenues from the County's pooled investment income were approximately \$719,000 through December of this fiscal year and 91.8% below the same period last year.
- Highway user revenues received to date were \$890,000 and 92.6% below the same period in FY09.

Revenue Summary Sheet

| MAJOR REVENUE COLLECTIONS FISCAL YEAR 2010 | | | | | | | |
|---|-----------|-----------------|-----------------|-----------------|---------|--|--|
| | | | | | | | |
| • | REPORTING | | | VARIANCE | PERCENT | | |
| TAXES: | PERIOD | FY10 | FY09 | FY10/FY09 | CHANGE | | |
| INCOME (1) | December | \$282,754,417 | \$443,129,038 | (\$160,374,621) | -36.2% | | |
| PROPERTY (General Fund)(2) | December | 983,540,286 | 894,013,691 | 89,526,595 | 10.0% | | |
| TRANSFER (excl. condo conversion) | December | 39,335,894 | 37,152,388 | 2,183,507 | 5.9% | | |
| RECORDATION (excl. CIP and Premium) | December | 21,610,315 | 21,273,001 | 337,314 | 1.6% | | |
| FUEL/ENERGY | December | 30,834,128 | 30,795,700 | 38,428 | | | |
| HOTEL/MOTEL | December | 6,841,308 | 7,610,252 | (768,943) | -10.1% | | |
| TELEPHONE | December | 11,228,047 | 11,690,507 | (462,460) | -4.0% | | |
| ADMISSIONS | December | 645,784 | 684,683 | (38,898) | -5.7% | | |
| MISCELLANEOUS : | | | | | | | |
| INVESTMENT INCOME (Pooled Invesment) | December | 718,723 | 8,715,409 | (7,996,686) | -91.8% | | |
| HIGHWAY USER | December | 888,588 | 12,011,679 | (11,123,091) | -92.6% | | |
| TOTAL | | \$1,378,397,491 | \$1,467,076,348 | (\$88,678,856) | -6.0% | | |

NOTES:

- (1) Includes July distribution.
- (2) Property Tax for General Fund includes adjustment for the income tax offset (rebate)

12-Feb-10